

Justin T Callais

Archbridge Institute

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Employment

Archbridge Institute

Chief Economist (2024-)

Research Fellow (2021-2024)

Callais Capital Management

Economic Consultant (2024-)

University of Louisiana at Lafayette

Assistant Professor, Department of Economics and Finance (2022-2024)

Education

Ph.D. Agricultural and Applied Economics, *Texas Tech University*, 2022

M.S., Agricultural and Applied Economics, *Texas Tech University*, 2020

B.B.A, Economics, *Loyola University New Orleans*, 2018

Research Interests

Economic Development (Regional and International), Applied Microeconomics, Economics of Reform, Institutional Analysis

Journal Articles

Callais, Justin T, Geloso, Vincent, and Alicia Plemmons. (forthcoming) Economic Freedom and Intergenerational Education Mobility. *Journal of Private Enterprise*.

Callais, Justin T. (forthcoming) Economic Freedom, Industry Diversity, and Economic Outcomes: Evidence from Metropolitan Statistical Areas. *Journal of Regional Analysis and Policy*.

Callais, Justin T. and Linan Peng. (forthcoming) The Impact of City-County Mergers: Evidence from Sichuan Province. *The Chinese Economy*.

Lawson, Kerianne and Justin Callais. 2024. Impact of R1 Classification on Universities. *Applied Economics*.

- Bologna Pavlik, Jamie and Justin Callais. (forthcoming) Good for the Goose, Bad for the Gander? Corruption and Income Inequality. *Southern Economic Journal*.
- Callais, Justin T. and Gor Mkrtchian. (forthcoming) Court-packing and Judicial Independence. *European Journal of Political Economy*.
- Callais, Justin T. and Kerianne Lawson. 2024. Underperforming Reformers: Examining Disappointing Cases of Economic Reforms. *Kyklos*.
- Callais, Justin T., Hyde, Kelly, Murtazashvili, Ilia, and Yang Zhou. 2024. How does economic freedom influence public health? Evidence from U.S. cities. *Southern Economic Journal* 90(3): 656-681.
- Callais, Justin T. and Andrew T Young. 2023. Revolutionary Constitutions: Are They Revolutionary in Terms of Constitutional Design? *Public Choice*.
- Callais, Justin T. and Andrew T. Young. 2024. A Rising Tide that Lifts All Boats: An Analysis of Economic Freedom and Inequality using Matching Methods. *Journal of Comparative Economics* 51(3): 744-777.
- Callais, Justin T. and Vincent Geloso. 2023. The Political Economy of Lighthouses in Antebellum America. *European Economic Review* 154.
- Callais, Justin T. and Linan Peng. 2024. The Impact of Place-Based Policy: Evidence from a Multiple Synthetic Control Analysis of the Northeastern Revitalization Program in China. *Journal of the Asia Pacific Economy* 29(2): 929-948.
- Callais, Justin T. and Vincent Geloso. 2023. Intergenerational Income Mobility and Economic Freedom. *Southern Economic Journal* 89(3): 732-753.
- Peng, Linan and Justin T. Callais. 2023. The Authoritarian Trade-off: A Synthetic Control Analysis of Development and Social Compliance in the Xinjiang Uyghur Autonomous Region. *Contemporary Economic Policy* 41(2): 370-387.
- Callais, Justin T. and Jamie Bologna Pavlik. 2022. Does Economic Freedom Lighten the Blow? Evidence from the Great Recession in the United States. *Economics of Governance*.
- Callais, Justin T. 2022. Free to Grow? A Matching Methods Analysis of Economic Reform in the United States. *Journal of Regional Analysis and Policy* 52(1): 88-104.
- Callais, Justin T., Harris, Colin, and Ben Borchard. 2022. The Moral Costs of Markets: Testing the Deterioration Hypothesis. *Journal of Economic Behavior and Organization* 204: 200-220.
- Callais, Justin T. and Andrew T. Young. 2022. Does Rigidity Matter? Constitutional Entrenchment and Growth. *European Journal of Law and Economics* 53: 27-62.
- Callais, Justin T. and Andrew T. Young. 2021. Does Constitutional Entrenchment Matter for Economic Freedom? *Contemporary Economic Policy* 39(4): 808-830.
- Callais, Justin T. 2021. Laissez Les Bons Temps Rouler? The Persistent Effect French Civil Law Has on Corruption, Institutions, and Incomes in Louisiana. *Journal of Institutional Economics* 17(4): 663-680.
- Callais, Justin T., Jahan, Israt., and Jamie Bologna Pavlik. 2021. Institutional Quality and Development: On the Role of Informality. *Journal of Developing Areas* 55(3): 343-363.
- Callais, Justin T. and Alexander W. Salter. 2020. Ideologies, Institutions, and Interests: Why Economic Ideas Don't Compete on a Level Playing Field. *The Independent Review* 25(1).
- Salter, Alexander W and Justin T. Callais. 2019. A Theory of Self-Governance: De Facto Constitutions as Filters. *Journal of Public Finance and Public Choice*. 34(2):127-147.

Book Chapters

Callais, Justin T. and Vincent Geloso. 2021. Economic Freedom Promotes Upward Income Mobility. In Gwartney, Lawson, Hall, and Murphy, *Economic Freedom of the World: 2021 Annual Report*, Vancouver: The Fraser Institute, 189-210

Callais, Justin T., Javier E. Portillo and Gary A. Wagner. 2023. Brewing Value? On the Impact of Local Breweries on Nearby Rentals. In *Geography of Beer, Volume 3: Policies, Politics, Prohibition and Print!*

Papers Under Review

Nikoleav, Boris, Dean, Tom, and Justin Callais. Welfare Entitlements Programs and Innovation: Do More Generous States Promote More Innovation? (Revise and Resubmit, Revisions Submitted)

Bologna Pavlik, Jamie, Callais, Justin T, and Andrew T Young. Revolutionary Constitutional Compliance.

Callais, Justin T, Geloso, Vincent, Plemmons, Alicia, and Gary Wagner. Intergenerational Mobility, Social Capital, and Economic Freedom.

Bastos, João Pedro, Callais, Justin T, and Jamie Bologna Pavlik. Corruption and the Allocation of Business Activity in Brazil.

Callais, Justin T., Alshamy, Yahya, and Joshua Ammons. Nonviolent Regime Change and Economic Freedom.

Callais, Justin T., Geloso, Vincent, Plemmons, Alicia, and Chandler Reily. Income Mobility, Austerity and Liberalization: Evidence from Alberta's Reforms in the 1990s.

Callais, Justin T, Geloso, Vincent, and Alicia Plemmons. Do Big Liberalizations Hurt the Environment?

Callais, Justin T., Caskey, Greg, and Linan Peng. Repression and International Trade: An Analysis of Chinese Trade with Islamic Countries.

Callais, Justin T., Geloso, Vincent, Plemmons, Alicia, and Gary Wagner. Baumol's Migrants: Productive and Unproductive Entrepreneurship and Between-MSA Migration.

Callais, Justin T., Geloso, Vincent, Plemmons, Alicia, and Gary Wagner. Uneven Gains from the First Wave of Right to Work Laws, 1944 to 1963.

Ammons, Joshua, Shakya, Shishir, and Justin T Callais. What do women get from revolutions?

Works in Progress

Thompson, Henry and Justin Callais. Doing Drugs.

Callais, Justin T., Calcagno, Pete, and Gary Wagner. Net Productive Entrepreneurship: An MSA-Level Index, 2002-2019.

Bergh, Andreas, Bjornskov, Christian, and Justin T Callais. Economic Globalization and Income Shares.

Callais, Justin and Andrew Young. Does economic freedom impact labor shares?

Published Reports and Other Articles

Reports

Social Mobility in Michigan: Where do we go from here? Mackinac Center for Public Policy

How to Boost Income Mobility in the UK. 2024 Institute for Economic Affairs. (with Vincent Geloso)

Pro-Market Reforms Promote Income Mobility: The Case of Alberta. Montreal Economic Institute. 2024. (with Vincent Geloso and Alicia Plemmons)

Social Mobility in the 50 States. Archbridge Institute (with Gonzalo Schwarz).
Covered in *Forbes*, *The Center Square*, *Marginal Revolution*.

Intergenerational Mobility, Social Capital, and Economic Freedom. 2023. Archbridge Institute. (with Vincent Geloso and Alicia Plemmons)

Economic Mobility, the Rule of Law, and Property Rights Protection. 2022. Archbridge Institute.

Economic Mobility, Business Dynamism, and Barriers to Entrepreneurship: A Preliminary Examination. 2022. Archbridge Institute.

Economic Freedom and Social Mobility: What Does It Mean for Puerto Rico? 2023. Instituto de Libertad Economica.

Freedom to Climb: The Connection Between Economic Freedom and Upward Mobility. 2023. Profectus Magazine.

Popular Writings

Trump 2.0's impact on social mobility: the good, the bad, and the uncertain. 2024. American Thinker.

The American Dream is Alive in North Dakota. 2024. The Bismark Tribune (with John Bitzan).

Nowhere to go but up: Why Louisiana ranks last in social mobility. 2024. The Hammond Star.

Utah tops social mobility rankings: What others can learn, what can be improved. 2024. Standard-Examiner.

Louisiana needs dynamism to fuel an economic comeback. 2023. The Center Square.

Care about economic mobility? Who deserves your 2024 vote? 2023. Real Clear Politics.

Great quarterbacks aren't actually paid that much. 2023. EconLib.org

Louisiana isn't living up to the mobility hype. 2023. The Center Square.

A Graduate Student's Review of Jason Brennan's Good Work if You Can Get It: How to Succeed in Academia. 2020. American Institute for Economic Research.

Teaching Experience

University of Louisiana at Lafayette

- Money and Banking (10 sections)
- Undergraduate Economics Research (2 sections)
- Principles of Macroeconomics (2 sections)
- Principles of Microeconomics

Texas Tech University

- Applied Business Economics (2 sections)

Francisco Marroquín University

- Microeconomics I (Price Theory) (2 sections)
- Monetary Theory, Banking, and Business Cycles
- Seminar on Economic Development
- Seminar on Economic History and Economic Growth

Conference Presentations

- 2024. Public Choice Society, Association of Private Enterprise Education, Development Economics Conference, PPE Society, Southern Economic Association
- 2023. Public Choice Society, Association of Private Enterprise Education, Entrepreneurship Research Conference at the University of Wisconsin-La Crosse, Markets and Society Conference, Mont Pelerin Society, Southern Economic Association, Symposium on Cultures of Trust and Institutions of Freedom at the Research Institute of Industrial Economics
- 2022. Southern Economic Association, Mont Pelerin Society, Public Choice Society, Association of Private Enterprise Education, Western Economic Association, Mid-Continent Regional Science Association
- 2021. Public Choice Society, Association of Private Enterprise Education, Southern Economic Association.
- 2020. Institute for Humane Studies, Southern Economic Association.
- 2019. Association of Private Enterprise Education, Southern Economic Association.

Invited Presentations

- 2024. "Welfare Entitlements Programs and Innovation: Do More Generous States Promote More Innovation?" Department of Economics, College of Charleston
"Economic Freedom, Income Inequality, and Mobility." Center for Public Choice and Market Process, College of Charleston.
"How to Boost Income Mobility in the UK." Institute for Economic Affairs.
"Social Mobility and Occupational Licensing." Pelican Institute's Solutions Summit

2023. "Markets and Economic Institutions", Texas Tech University, Office of International Affairs, Mandela Washington Fellowship for Young African Leaders.
 "Impact of R1 Classification on Universities", Free Market Institute Research Workshop, Texas Tech University.
 "Economic Freedom, Industry Diversity, and Resilience", Southern Methodist University, Birdwell Institute for Economic Freedom. Metro Area Economic Freedom: Expanding the Research and Bringing it to the Public. Panel Participant
 "Corruption and Income Inequality", Tulane University, The Murphy Institute and Institute for Corruption Studies.
2022. "Markets and Economic Institutions", Texas Tech University, Office of International Affairs, Mandela Washington Fellowship for Young African Leaders.
 "Economic Freedom, Industry Diversity, and Resilience", Southern Methodist University, Birdwell Institute for Economic Freedom. Metro Area Economic Freedom: Expanding the Research and Bringing it to the Public
2021. "Economic Freedom and Social Mobility", Southern Methodist University, Birdwell Institute for Economic Freedom, Economic Freedom of North America Network Conference.
 "Economic Freedom and Social Mobility", Florida Atlantic University, Economic Freedom of the World Network Conference.
 "Corruption", Loyola University New Orleans, Economics Club.
2020. "Causal Inference: Theory and Application", Universidad Francisco Marroquín, Senior Seminar Course.

Media Appearances and Interviews

2024. "The Economics of Flourishing: On Social Capital", Archbridge Institute.
 "The Economics of Flourishing: On Education and Early Childhood", Archbridge Institute.
 "The Economics of Flourishing: On Institutions and the Rule of Law", Archbridge Institute.
 "Economics of Flourishing: On Entrepreneurship and Business Dynamism", Archbridge Institute.
 "Economics of Flourishing: Justin Callais on Social Mobility in the 50 States", Archbridge Institute.
 "How Charity Builds Social Mobility", Giving Ventures Podcast, DonorsTrust
 "What Utah's ranking as best state for social mobility teaches us about poverty", Sutherland Institute's Defending Ideas Podcast.
 "Top 5 Ways That Social Mobility Helps Americans." Let People Prosper Show with Vance Ginn.
2023. "Intergenerational Mobility, Social Capital, and Economic Freedom", Archbridge Institute.
 "Economic inequality isn't the problem" Free to Offend Podcast.
 "Economic Mobility, Business Dynamism, and Barriers to Entrepreneurship: A Preliminary Examination", American Legislative Exchange Council.
2022. "Why is Louisiana so corrupt?" Lipton Matthews Podcast.
 "Connecting Economic Freedom and Economic Mobility" Archbridge Institute Podcast

Fellowships and Awards

Colonels Jean and Philip Piccione Faculty Award for Research Excellence, Moody College of Business at University of Louisiana Lafayette, 2023.

Horn Distinguished Professors Graduate Achievement Award, Texas Tech University, 2022.

Hayek Fund for Scholars, Institute for Humane Studies, 2018-2021.

Humane Studies Fellowship, Institute for Humane Studies, 2018-2021.

Young Scholars Award, Association for Private Enterprise Education, 2018-2019.

Outstanding Economics Graduate, Loyola University New Orleans, 2018

Röpke-Wojtyła Fellowship, The Catholic University of America, 2017-2018.

Certification in Applied Econometrics, National Association of Business Economists, 2018.

Journal Referee

American Journal of Entrepreneurship, *Applied Economics*, *Contemporary Economic Policy* (3), *Economics and Business Letters*, *Economic Modelling* (3), *European Journal of Political Economy*, *International Review of Law and Economics*, *Journal of Economic Behavior and Organization* (2), *Journal of Entrepreneurship and Public Policy* (4), *Journal of Institutional Economics* (7), *Journal of Private Enterprise* (5), *Journal of Public Finance and Public Choice*, *Journal of Regional Analysis and Policy* (2), *Public Choice* (2), *Public Finance Review* (2), *Southern Economic Journal*, *Structural Change and Economic Dynamics* (2), *Review of Development Economics*

Academic Association Memberships

Association of Private Enterprise Education, Public Choice Society, Southern Economics Association, Society for the Development of Austrian Economics, Western Economic Association

Volunteer and Community Engagement

Young Alumni Board Member, Loyola University New Orleans (2020-)

Co-President, Loyola University New Orleans Lafayette Alumni Chapter (2022 - 2024)

Volunteer, Healing House (2022 - 2024)

References

Available Upon Request.