

Justin T Callais

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Economics and Finance
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Employment

University of Louisiana at Lafayette

Assistant Professor, Department of Economics and Finance (2022-)

Archbridge Institute

Research Fellow, Lead Scholar on Social Mobility Index (2021-)

Education

Ph.D. Agricultural and Applied Economics, *Texas Tech University*, 2022

M.S., Agricultural and Applied Economics, *Texas Tech University*, 2020

B.B.A., Economics, *Loyola University New Orleans*, 2018

Research Interests

Economic Development (Regional and International), Applied Microeconomics, Economics of Reform, Institutional Analysis

Journal Articles

Callais, Justin T., Hyde, Kelly, Murtazashvili, Ilia, and Yang Zhou. How does economic freedom influence public health? Evidence from U.S. cities. *Southern Economic Journal*.

Callais, Justin T. and Andrew T Young. (forthcoming). Revolutionary Constitutions: Are They Revolutionary in Terms of Constitutional Design? *Public Choice*.

Callais, Justin T. and Vincent Geloso. (forthcoming). The Political Economy of Lighthouses in Antebellum America. *European Economic Review*.

Callais, Justin T. and Andrew T. Young. (forthcoming). A Rising Tide that Lifts All Boats: An Analysis of Economic Freedom and Inequality using Matching Methods. *Journal of Comparative Economics*.

Callais, Justin T. and Linan Peng. (forthcoming). The Impact of Place-Based Policy: Evidence from a Multiple Synthetic Control Analysis of the Northeastern Revitalization Program in China. *Journal of the Asia Pacific Economy*.

- Callais, Justin T. and Vincent Geloso. 2023. Intergenerational Income Mobility and Economic Freedom. *Southern Economic Journal* 89(3): 732-753.
- Peng, Linan and Justin T. Callais. 2023. The Authoritarian Trade-off: A Synthetic Control Analysis of Development and Social Compliance in the Xinjiang Uyghur Autonomous Region. *Contemporary Economic Policy* 41(2): 370-387.
- Callais, Justin T. and Jamie Bologna Pavlik. 2022. Does Economic Freedom Lighten the Blow? Evidence from the Great Recession in the United States. *Economics of Governance*.
- Callais, Justin T. 2022. Free to Grow? A Matching Methods Analysis of Economic Reform in the United States. *Journal of Regional Analysis and Policy* 52(1): 88-104.
- Callais, Justin T., Harris, Colin, and Ben Borchard. 2022. The Moral Costs of Markets: Testing the Deterioration Hypothesis. *Journal of Economic Behavior and Organization* 204: 200-220.
- Callais, Justin T. and Andrew T. Young. 2022. Does Rigidity Matter? Constitutional Entrenchment and Growth. *European Journal of Law and Economics* 53: 27-62.
- Callais, Justin T. and Andrew T. Young. 2021. Does Constitutional Entrenchment Matter for Economic Freedom? *Contemporary Economic Policy* 39(4): 808-830.
- Callais, Justin T. 2021. Laissez Les Bons Temps Rouler? The Persistent Effect French Civil Law Has on Corruption, Institutions, and Incomes in Louisiana. *Journal of Institutional Economics* 17(4): 663-680.
- Callais, Justin T., Jahan, Israt., and Jamie Bologna Pavlik. 2021. Institutional Quality and Development: On the Role of Informality. *Journal of Developing Areas* 55(3): 343-363.
- Callais, Justin T. and Alexander W. Salter. 2020. Ideologies, Institutions, and Interests: Why Economic Ideas Don't Compete on a Level Playing Field. *The Independent Review* 25(1).
- Salter, Alexander W and Justin T. Callais. 2019. A Theory of Self-Governance: De Facto Constitutions as Filters. *Journal of Public Finance and Public Choice*. 34(2):127-147.

Book Chapters

- Callais, Justin T. and Vincent Geloso. 2021. Economic Freedom Promotes Upward Income Mobility. In Gwartney, Lawson, Hall, and Murphy, *Economic Freedom of the World: 2021 Annual Report*, Vancouver: The Fraser Institute, 189-210
- Callais, Justin T., Javier E. Portillo and Gary A. Wagner. 2023. Brewing Value? On the Impact of Local Breweries on Nearby Rentals. In *Geography of Beer, Volume 3: Policies, Politics, Prohibition and Print!*

Papers Under Review

- Bologna Pavlik, Jamie and Justin T Callais. Good for the Goose, Bad for the Gander? Corruption and Income Inequality. (Revise and Resubmit)
- Callais, Justin T. and Gor Mkrtchian. Court Packing. (Revise and Resubmit)
- Callais, Justin T. Economic Freedom, Industry Diversity, and Economic Outcomes: Evidence from Metropolitan Statistical Areas (Revise and Resubmit)

Lawson, Kerianne and Justin T Callais. Impact of R1 Classification on Universities. (Revise and Resubmit)

Callais, Justin T. and Kerianne Lawson. Underperforming Reformers: Examining Disappointing Cases of Economic Reforms. (Revise and Resubmit)

Callais, Justin T. and Linan Peng. The Impact of City-County Mergers: Evidence from Sichuan Province.

Bologna Pavlik, Jamie, Callais, Justin T, and Andrew T Young. Revolutionary Constitutional Compliance.

Callais, Justin T, Geloso, Vincent, and Alicia Plemmons. Intergenerational Mobility, Social Capital, and Economic Freedom.

Working Papers

Callais, Justin T. The Effects of Endured Constitutions on Incomes in the Contemporary Era.

Bastos, João Pedro, Callais, Justin T, and Jamie Bologna Pavlik. Corruption and the Allocation of Business Activity in Brazil.

Callais, Justin T, Geloso, Vincent, and Alicia Plemmons. Economic freedom and intergenerational education mobility.

Callais, Justin T., Caskey, Greg, and Linan Peng. Repression and International Trade: An Analysis of Chinese Trade with Islamic Countries.

Works in Progress

Callais, Justin T. and Kevin Grier. Do No Harm? A Causal Analysis of the Impact of Foreign Aid on Governance Stability and Corruption.

Callais, Justin T., Alshamy, Yahya, and Joshua Ammons. Nonviolent Regime Change and Economic Freedom.

Published Reports and Other Articles

Reports

Pro-Market Reforms Promote Income Mobility: The Case of Alberta. Montreal Economic Institute. 2024. (with Vincent Geloso and Alicia Plemmons)

Social Mobility in the 50 States. Archbridge Institute (with Gonzalo Schwarz). Covered in *Forbes*, *The Center Square*, *Marginal Revolution*.

Intergenerational Mobility, Social Capital, and Economic Freedom. 2023. Archbridge Institute. (with Vincent Geloso and Alicia Plemmons)

Economic Mobility, the Rule of Law, and Property Rights Protection. 2022. Archbridge Institute.

Economic Mobility, Business Dynamism, and Barriers to Entrepreneurship: A Preliminary Examination. 2022. Archbridge Institute.

Economic Freedom and Social Mobility: What Does It Mean for Puerto Rico? 2023. Instituto de Libertad Economica.

Freedom to Climb: The Connection Between Economic Freedom and Upward Mobility. 2023. Profectus Magazine.

Popular Writings

The American Dream is Alive in North Dakota. 2024. The Bismark Tribune (with John Bitzan).

Nowhere to go but up: Why Louisiana ranks last in social mobility. 2024. The Hammond Star.

Utah tops social mobility rankings: What others can learn, what can be improved. 2024. Standard-Examiner.

Louisiana needs dynamism to fuel an economic comeback. 2023. The Center Square.

Care about economic mobility? Who deserves your 2024 vote? 2023. Real Clear Politics.

Great quarterbacks aren't actually paid that much. 2023. EconLib.org

Louisiana isn't living up to the mobility hype. 2023. The Center Square.

A Graduate Student's Review of Jason Brennan's Good Work if You Can Get It: How to Succeed in Academia. 2020. American Institute for Economic Research.

Teaching Experience

University of Louisiana at Lafayette

Money and Banking (6 sections)

Principles of Macroeconomics (2 sections)

Principles of Microeconomics

Texas Tech University

Applied Business Economics (2 sections)

Francisco Marroquín University

Microeconomics I (Price Theory) (2 sections)

Monetary Theory, Banking, and Business Cycles

Seminar on Economic Development

Seminar on Economic History and Economic Growth

Conference Presentations

- 2024. Public Choice Society (scheduled), Association of Private Enterprise Education (scheduled), Development Economics Conference (scheduled)
- 2023. Public Choice Society, Association of Private Enterprise Education, Entrepreneurship Research Conference at the University of Wisconsin-La Crosse, Markets and Society Conference, Mont Pelerin Society, Southern Economic Association, Symposium on Cultures of Trust and Institutions of Freedom at the Research Institute of Industrial Economics
- 2022. Southern Economic Association, Mont Pelerin Society, Public Choice Society, Association of Private Enterprise Education, Western Economic Association, Mid-Continent Regional Science Association
- 2021. Public Choice Society, Association of Private Enterprise Education, Southern Economic Association.
- 2020. Institute for Humane Studies, Southern Economic Association.
- 2019. Association of Private Enterprise Education, Southern Economic Association.

Invited Presentations

- 2023. "Markets and Economic Institutions", Texas Tech University, Office of International Affairs, Mandela Washington Fellowship for Young African Leaders.
"Impact of R1 Classification on Universities", Free Market Institute Research Workshop, Texas Tech University.
"Economic Freedom, Industry Diversity, and Resilience", Southern Methodist University, Birdwell Institute for Economic Freedom. Metro Area Economic Freedom: Expanding the Research and Bringing it to the Public. Panel Participant
"Corruption and Income Inequality", Tulane University, The Murphy Institute and Institute for Corruption Studies.
- 2022. "Markets and Economic Institutions", Texas Tech University, Office of International Affairs, Mandela Washington Fellowship for Young African Leaders.
"Economic Freedom, Industry Diversity, and Resilience", Southern Methodist University, Birdwell Institute for Economic Freedom. Metro Area Economic Freedom: Expanding the Research and Bringing it to the Public
- 2021. "Economic Freedom and Social Mobility", Southern Methodist University, Birdwell Institute for Economic Freedom, Economic Freedom of North America Network Conference.
"Economic Freedom and Social Mobility", Florida Atlantic University, Economic Freedom of the World Network Conference.
"Corruption", Loyola University New Orleans, Economics Club.
- 2020. "Causal Inference: Theory and Application", Universidad Francisco Marroquín, Senior Seminar Course.

Media Appearances and Interviews

- 2024. "How Charity Builds Social Mobility", Giving Ventures Podcast, DonorsTrust
- 2023. "Intergenerational Mobility, Social Capital, and Economic Freedom", Archbridge Institute.
"Economic inequality isn't the problem" Free to Offend Podcast.
"Economic Mobility, Business Dynamism, and Barriers to Entrepreneurship: A Preliminary Examination", American Legislative Exchange Council.

2022. "Why is Louisiana so corrupt?" Lipton Matthews Podcast.
"Connecting Economic Freedom and Economic Mobility" Archbridge Institute Podcast

Fellowships and Awards

Colonels Jean and Philip Piccione Faculty Award for Research Excellence, Moody College of Business at University of Louisiana Lafayette, 2023.

Horn Distinguished Professors Graduate Achievement Award, Texas Tech University, 2022.

Hayek Fund for Scholars, Institute for Humane Studies, 2018-2021.

Humane Studies Fellowship, Institute for Humane Studies, 2018-2021.

Young Scholars Award, Association for Private Enterprise Education, 2018-2019.

Outstanding Economics Graduate, Loyola University New Orleans, 2018

Röpke-Wojtyła Fellowship, The Catholic University of America, 2017-2018.

Certification in Applied Econometrics, National Association of Business Economists, 2018.

Journal Referee

American Journal of Entrepreneurship, *Contemporary Economic Policy* (3), *Economics and Business Letters*, *Economic Modelling* (2), *International Review of Law and Economics*, *Journal of Economic Behavior and Organization*, *Journal of Entrepreneurship and Public Policy* (4), *Journal of Institutional Economics* (6), *Journal of Private Enterprise* (4), *Journal of Public Finance and Public Choice*, *Journal of Regional Analysis and Policy*, *Public Choice* (2), *Public Finance Review* (2), *Southern Economic Journal*, *Structural Change and Economic Dynamics* (2), *Review of Development Economics*

Academic Association Memberships

Association of Private Enterprise Education, Public Choice Society, Southern Economics Association, Society for the Development of Austrian Economics, Western Economic Association

References

Available Upon Request.